

Efficient Rapport Building Capabilities

Key criteria in attaining quality and reliable data

Quality and reliable data is the expected outcome of any Research and Statistics project in order to produce information that can bring about accurate decisions and forecasting. The dynamics of achieving quality and reliable data is a function of multiple variables most important of them being the ability of an assessor to build rapport in the shortest time possible.

With almost 20 years of service wise thin the Research and Statistics field, we use proven methods to collect data based on the field experience our consultants have acquired over the time. We have managed to find that the ability of the assessor to build reliable and trustworthy rapport either the interview is in person or vice versa has a substantial impact on the data quality.

With this in mind, we ensure at all times our assessors are equipped with the right techniques to speed up rapport in the time allocated in order to proceed with the interview. The research consultants at DataVision International provide the overall process flow that can make the interviewee more comfortable and relaxed throughout the data collection process making it more or less like a friendly conversation.

The training to assessors also involves drilling on the abilities to quickly assess the interviewee's body language for proactive reactions to avoid any data that can be deemed not reliable. Not only that but also the interviewer to portray body language and cues that send out a calm and friendly attitude to the interviewee.



DataVision International has implemented a substantial number of Research projects for clients with unique needs and the experience gained offers our R&D departments with input to implement more robust project methodologies which leads to outcomes beyond our clients' needs at all times.

DataVision International LTD

(ICT, Research & Statistics, & Corporate Performance Management Consultants)

Tel +255-22-2701845/6 ■ Fax +255-22-2701848 ■ info@datavision.co.tz ■ www.datavision.co.tz

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ABOUT DATAVISION INTERNATIONAL

DataVision International founded on 27th October 1998 with its head offices in Dar es Salaam is one of the pioneering companies in the Tanzanian ICT field. Ever since the launch, DataVision has been on the leading edge of introducing innovative solutions in the area of ICT Consultancy, Research and Statistics and Corporate Performance Management, Professional Training and Payment Technology having an in-depth experience in working with local and international clients from a diverse sectors,

DataVision has been in service for almost 20 years assisting a variety of different companies reach their potential in a cost-effective manner providing solutions which are aligned to their business strategic goals.

Due to the dynamic nature of the technology industry and the clients' needs, we have always been agile and innovative, coming up with solutions that bring an element of uniqueness in the market.

Our R&D Department continuously analyses what we currently have and how we can improve it by incorporating new tools and techniques that add more value to our clients and improve their overall decision-making, planning, and forecasting.

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